

2017 BUYERS' GUIDE



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We are pleased to invite you to connect with over 100 BCHA associate members.

The BC Hotel Association's *Buyers' Guide* is easy to use and includes addresses, telephone numbers, emails, and company websites to help you find exactly what you're searching for. Find a product or service by either viewing the categories at the start of the guide or by searching by company name alphabetically.

As your Membership Services Coordinator, I have had the pleasure of speaking with many of our associate members while preparing this year's *Buyers' Guide*. One thing every company in the BCHA *Buyers' Guide* has in common is that all associate members are trusted colleagues of the BCHA.

Many associates offer incentives and discounts exclusive to BCHA members, we encourage our hotel members to contact our associates as many suppliers offer a volume discount to corporate groups.

Throughout the year we are always adding new associate members to the BCHA. This past year, the BCHA was pleased to welcome 16 new associate members. With the help of our board and an expert

consultant, we've selected partnerships with companies that offer ground-breaking technologies, products, and innovative solutions to lower your costs. Over the past year, the BCHA has rolled out a number of new programs benefitting our hotel members.

Look for our e-newsletter *InnTouch*, for more fantastic benefits throughout the year!

Additionally, members have access to the popular Hospitality Insurance Program (HIP) and TotalGUARD programs available through Western Financial Group Insurance Solutions. Members can also save with our food & beverage rebate partner, Foodbuy Canada, as well as First Data for trustworthy payment processing.

All of us at the BCHA would like to thank you for your continued support of our association. Please don't hesitate to contact us directly if you have questions or need assistance.



Louise Thompson
Member Services Coordinator
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