

2019 BUYERS' GUIDE



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A quick introduction! My name is Terry Duzenberry, and I am the Manager Member Engagement with the BC Hotel Association (BCHA). I started with the BCHA in January 2019 and hit the ground running to develop more efficient, effective, and member-focused initiatives. The first step for the association is the creation of a brand new CRM and database that will allow us to better connect with our member properties. This new CRM will serve our associate members on a new level as well with a detailed listing. We will be completing the CRM project across the spring with a roll-out expected in the summer. Keep an eye out for our how-to emails when we invite everyone to view their new profiles and enter updates of their information! The new CRM will facilitate even better connections between our member properties and the services they want, and we can't wait for you to see what it's all about!

My role as the Manager Member Engagement is to serve you, the members! I want to find out what matters to your property, business, or service, and develop meaningful programs and opportunities that add value to your BCHA membership. We will be conducting surveys across the year to better understand the needs and wants of our

members so that we can work to meet and exceed your expectations every step of the way. Keep an eye out for Tip Tuesday emails that showcase our best tips for making the most of your membership! And as feedback rolls in, we look forward to updating and adjusting our offerings! We want to hear from you, so we will be sending out surveys where our members can let us know what services, programs, and educational material they want more of!

I look forward to connecting with each of you, whether it's by phone (604-443-4753), email (membership@bchotelassociation.com) or at an event around the province (I'll see you at the BC Hospitality Summit, April 8-9th in Kelowna) (bchospitalitysummit.com). Don't hesitate to reach out if you've got an idea, feedback, or have any questions about your membership!



Not a member, join today! Email me for details on membership, membership@bchotelassociation.com.



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HOTEL ASSOCIATION

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www.BCHotelAssociation.com

What you receive with a BCHA Hotel Membership:



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To learn about membership options and to apply for membership contact:

Terry Duzenberry, Manager Member Engagement
604-443-4753
membership@bchotelassociation.com

Buyers' Guide: Companies by Category

ACCOMMODATION

Ramada Downtown Vancouver

ACCOMMODATION SERVICES

Destination British Columbia
Key Card Ads
Revelstoke Accommodation
Association
Travel Penticton Society

ACCOUNTANTS/AUDITORS

EAL Partners

ADVERTISING/MEDIA

EMC Publications
Key Card Ads
Mercury Publications Limited

AIR CONDITIONING & HEATING

Cintas - The Service Professionals
Gordon R. Williams Corporation
Nationwide Hotel Supply Inc.

AMENITIES

Chung Chun International Trading Ltd.
Dragontex Import & Export
Corporation
Guest Supply Canada a Sysco
Company
Lexco International Trading
Company

ASSOCIATION

Canadian Vacation Ownership
Association
go2HR
Hospitality Industrial Relations (HIR)
Tourism Industry Association
of the Yukon

ATM

VI Banking ATM

BEDS/BEDDING

Anizco Hotel Furniture Liquidators
Araam Inc.
Coast Textiles Inc
Dragontex Import & Export
Corporation
Eden Textile
George Courey Inc.
Nationwide Hotel Supply Inc.
Northern Feather Canada Ltd

Serta Canada - Hospitality Division
Simmons Canada, A Division Of
SSH Bedding Canada Co.
Spring Air Canada
Tempur Sealy
Tex-Pro Western Ltd.
Westport Mfg. Co. Ltd.

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BEVERAGES - ALCOHOL/ DISTRIBUTION

Sleeman Breweries Ltd.

BEVERAGES - NON-ALCOHOL

Coca-Cola Refreshments
Coca-Cola Refreshments Canada
Van Houtte Coffee Services

BREWERIES

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Molson Coors
Sleeman Breweries Ltd.

BUSINESS & HUMAN RESOURCE CONSULTING

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Sting Investigations Inc.

CREDIT CARDS

National Payments Ltd.

DIGITAL SIGNAGE

ADTEL Group, The

EDUCATION & TRAINING

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Management
Canadian Tourism College - Surrey
Canadian Tourism College -
Vancouver
Douglas College
Greystone College
Planet Clean Canada Inc.
Royal Roads University
Selkirk College, School of
Hospitality and Tourism
Sting Investigations Inc.
Thompson Rivers University/
Tourism Management Department
Vancouver Community College
Vancouver Island University

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Brite-Lite Lighting and
Electrical Distributors

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Insurance Solutions

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ENERGY CONSERVATION/ CONSULTANTS

FortisBC
Gordon R. Williams Corporation

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SOCAN
TELUS
Visions Electronics - Business
Solutions - BC

FOOD & BEVERAGE CONSULTANTS

Canada Bread Company Ltd.
Foodbuy Canada

FOOD SERVICE DISTRIBUTOR

Gordon Food Service
Van Houtte Coffee Services

FRANCHISE - HOTEL/ RESTAURANT

O'Neill Hotels & Resorts Ltd.
White Spot Restaurants

FURNITURE

Anizco Hotel Furniture Liquidators
Guest Supply Canada
a Sysco Company
RHB Enterprises Inc.
Simmons Canada, A Division Of
SSH Bedding Canada Co.
Staples Business Advantage

HOTEL BUSINESS CONSULTANT

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Cintas - The Service Professionals
Integrated Hospitality Management Ltd.

Kurt Pyrch Management &
Consulting Ltd.
Tyne Hospitality Services Limited

HOTEL MANAGEMENT

Kurt Pyrch Management &
Consulting Ltd.
NAI Commercial
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HOTEL MANAGEMENT CONSULTANT

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Condo in a Box
Integrated Hospitality Management Ltd.
Intimate Inns Ltd.

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go2HR
Hospitality Industrial Relations
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Western Financial Group Insurance
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TELUS

IT SERVICES

Active Networks
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Jani-King Commercial Cleaning -
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Planet Clean Canada Inc.
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Haddon Equipment and Supplies
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Coldstream Commercial Sales Inc.
Concept Manufacturing
Haddon Equipment and Supplies
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Ecolab Canada

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British Columbia Hotel Association

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The BCHA Buyers' Guide is an official publication of the BC Hotel Association and is published annually by EMC Publications.

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Staples Business Advantage

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PAYROLL

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PEST CONTROL/SANITATION

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Terminix Canada

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Smart Hotel Software

PRINTING

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Printhink Solutions Inc.

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**PROCUREMENT - FURNITURE
& FIXTURES**

Condo in a Box

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Lexco International
Trading Company
Printhink Solutions Inc.

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SYSTEMS**

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Maestro PMS

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Foodbuy Canada

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HRP - Hotel Renovations By Prostar
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TELECOMMUNICATIONS

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PROMOTION**

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Association
Travel Penticton Society

**TOURISM RATING/
PROGRAMS**

Canadian Vacation Ownership
Association
Destination British Columbia
Tourism Industry Association
of the Yukon

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UNIFORMS**

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www.douglas.bc.ca/programs/hospitality
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Accountants/Auditors

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Laundry/Housekeeping

Eden Textile



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As the publisher of *InnFocus*, *The Publican*, *Liquor Retailer*, and *Cannabis Retailer* trade magazines as well as the associations' Buyers' Guides, we provide owners and managers in the hospitality industry with trusted, leading edge editorial targeted to provincial markets. See archives of our publications online at www.emcmarketing.com.

Foodbuy Canada

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George Courey Inc.

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Guest Supply Canada a Sysco Company

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